



Rod's Radio Show Notes February 6th 2013

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You can participate in the show by calling 318-442-8255 (talk) between 8:05 and 8:55 on Wednesday morning. Do not attempt to call Saturday this is our encore performance (fancy way to say taped).

Every Deal Has a Tale / Tail:

D & J Investment of Cenla, LLC, **James Greer** et al (P O Box 1719, Tioga, LA 71477) to E P Capital, LLC (277 LaCroix Road, Pineville, LA 71360) - 1 acre in Sec 12, T4NR1W, et al, **\$650,000.00 not sure what this is but certain James Greer made \$\$\$\$**

Oaks Care Center, LLC to Capital Funding, LLC - 5.034 acres in Sec 36, T5NR1E, \$5,581,400.00. Senior Housing on Pinecrest road adjacent to Union Bank

Gary L Ponds (6117 Rachelle Dr., Alex., LA 71303) to I.C. Enterprises, LLC (6604 Tennyson Oaks, Alex., LA 71303) - Lot 13, Villa Rachelle, Phase I, \$169,000.00. Only 8 resale's since August 2008. Folks are happy with this product

08/04/2008 1819/847 1376991 Lillian M Pilarinos (6116 Rachelle Dr., Alex., LA 71303) to Maureen O George (6116 Rachelle Dr., Alex., LA 71303) - Lot 4, Villa Rachelle Subd., Phase I, \$162,900.00

06/04/2010 1864/197 1425627 Leslie A Valentino, et al (5127 Windermere Blvd., Alex., LA 71303) to Linda W Thompson (5017 Laura Ln., Woodworth, LA 71485) - Lot 32, Villa Rachelle Subd., Phase II (6153 Rachelle Dr., Alex., LA 71303), \$172,223.00

08/23/2010 1869/952 1431996 Emily D Tracy (5251 Raphael Dr., Alex., LA 71303) to Dana A Guidry (6161 Rachelle Dr., Alex., LA 71303) - Lot 30, Villa Rachelle Subd., Phase II (6161 Rachelle Dr., Alex., LA 71303), \$172,500.00

08/23/2010 1869/956 1431999 Dana A Guidry (6161 Rachelle DR., Alex., LA 71303) to Lenora K Cassell (6164 Rachelle Dr., Alex, LA 71303) - Lot 24, Villa Rachelle Subd., Phase II (6164 Rachelle Dr., Alex., LA 71303), \$175,000.00

04/27/2012 1912/724 1474007 Valerie L Aymond, et al (1417 Lake Dr., Woodworth, LA 71485) to Richard R & Nettie A Griggs (6125 Rachelle Dr., Alex., LA 71303) - Lot 11, Villa Rachelle, \$165,000.00

12/04/2012 1935/372 1491427 Debra A & Lawrence A McConkey (103 Pleasant Lake Dr., Youngsville, LA 70592) to Stephen J Andrus (6112 Rachelle Dr., Alex., LA 71303) - Lot 3, Villa Rachelle Subd., Phase 1 (6112 Rachelle Dr. ,Alex., LA), \$169,900.00

01/14/2013 1940/397 1494443 Neena J Sproles (1025 Chris Crossing, Woodworth, LA 71485) to John R & Kathy L Kyle (6128 Rachelle Dr., Alex., LA 71303) - Lot 7, Villa Rachelle Subd., Phase I (6128 Rachelle Dr., Alex., LA 71303), \$167,000.00

01/30/2013 1942/396 1495627 Gary L Ponds (6117 Rachelle Dr., Alex., LA 71303) to I.C. Enterprises, LLC (6604 Tennyson Oaks, Alex., LA 71303) - Lot 13, Villa Rachelle, Phase I, \$169,000.00

Highlights of Interesting Deals and Noticeable Trends for January 2013

30 Additional Rooms at Hampton Inn

Calhoun Enterprises, LLC (4000 Locke Lane, # 7, Lake Charles, LA 70605) to MIC Alexandria, LLC (202 W Superior St., Suite 321, Duluth, MN 55802) - .78429 acres in Parcel L, Calhoun Commercial Park 1-2nd filing, \$187,900.00 Sale is \$5.50 psf. 30 Rooms being added to Hampton Inn. Paul Stich from Baton Rouge NAI Latter & Blum. 308-2629 cell phone good values, good sites available.

Barry Mitchell Enterprises, LLC (184 Cooper Road, Alex., LA 71303) to Stat Central Alexandria Properties, LLC (10615 Jefferson Hwy., Baton Rouge, LA 70809) - Lot 3, Yorktown Medical and business Park, Phase I (101 Yorktown Dr., Alex., LA 71303), \$650,000. This was Mike Dorman sale with Noles-Frye Realty

and we gain sale and I lost a tenant now have 4,450 square feet available in our building.

CVM Deli Concepts, LLC Michael King (5005 Buckland Dr., McKinney, TX 75070) to Hejr Project, Corp. (P O Box 5813, Midland, TX 79704) - Lots 19 & 20, Sq 2, Ball's Texas Ave. Subd. (959 MacArthur Dr., Alex., LA 71301), \$1,200,000.00

L.A.W. Three, Inc. (8164 Titleist Dr., Pineville, LA 71360) to Robert A Miller, Jr. & Linda G Miller, et al (517 Eagle Dr., Pineville, LA 71360) - 17.59 acres in Sec 16, T5NR1W, \$118,125.00

Bonner's Properties of Cenla, LLC (2600 Monroe Hwy., Pineville, LA 71360) to Redmon's Automotive Clinic, LLC (2600 Monroe Hwy., Pineville, LA 71360) - 1.91 acres in Sec 1, T4NR1W, \$675,000.00

The Central LA Chamber of Commerce, Inc. (P O Box 992, Alex., LA 71309) to John L Van Mol, Jr., et al (6299 Old Baton Rouge Hwy., Alex., LA 71302) - 110.1 acres in Sec 55, 57, & 59, T3NR1W, et al, \$160,500.00

D & J Investment of Cenla, LLC, James Greer et al (P O Box 1719, Tioga, LA 71477) to E P Capital, LLC (277 LaCroix Road, Pineville, LA 71360) - 1 acre in Sec 12, T4NR1W, et al, \$650,000.00

People not Property:

Our two grandsons Jack and Noles Hart have been guest at our home since Saturday "a series of memorable moments." My wife is in the top three lists for grandmothers of the world and number one in my book.

Robert Ratcliff is King XXVII of Parlangua.

Steven Moret's comments to CLEDA's annual meeting with over 200 attendees
February 4th 2013

1. Took reigns as state top economic developer in 2008 which was beginning of recession
2. Louisiana entered recession later than other states
3. Only 6 states have experienced job increases since 2008, Louisiana is one of them
4. Five years of consecutive population growth
5. Investment Capital in excess of 22 billion in 2012
6. Sasol Plant in Lake Charles will spend \$16 Billion which is the largest plant expenditure in America
7. Fort Polk has invested \$20 million in new school
8. Past 5 years zero new auto plants in America

9. Big industrial expansions with cheap natural gas
10. On shoring big national trend Louisiana is poised to get more than their share
11. Louisiana has lived too long in the shadow of Texas time to reap dividends for (1) hard work (2) preparation and (3) good fortune.
12. England Air Park is a "Gem" to national industrial site developers

Construction Contracts:

LA DOTD to Guinn Construction, LLC - Valentine Lake Road Bridge project, \$736,812.00

Rapides Parish School Board to Petron, LLC - J I Barron Elementary School Entrance Drive Improvements, Phase II, \$93,820.00

Attachments:

One the last pages of the notes you will find Noles-Frye Realty two weeks activity sheet. This data gives you, the consumer a glance at 30% market share in MLS. You will find new listings, under contract (without price), closed, and price adjustments. This is a great quick glance at the market!

Lowes in Leesville was an interesting sale at \$1,250,000 listed by Jack Hodges and Jimmy Redfearin. Listing agents Jack Hodges and Jimmy Redfearin did perfect job in handling multiple offers.

(5.00) Rod's Economic Indicator Perfect Score is 5:

When top rating of 5 appears week after week I will share with our audience, that "Green Shots" is here and recovery is in full swing.

Legal Recorder Data:

Business days from January 28th though February 1, 2013

- (1) Total of 40 closed deals for the week has positive score
- (2) At least one new home sale for the week has positive score
- (3) At least one subdivision lot sale for the week garners positive score
- (4) Number of lender sales in market place is less than 5% of the total market sales for the week.

(+1.25) Total Weekly Volume:

41 closed transactions with volume of \$5,071,433

(+1.25) Lot Sales:

To rank positive score need one sale the market gave us four

DONK, LLC (1580 Hwy. 115, Deville, LA 71328) to Joshua J & Jem C Bordelon (863 Williams Lake Road, Pineville, LA 71360) - 1.09 acres in Sec 41, T4NR2E, \$22,500.00

Althea M Vaughn (605 Claudes Rd., Colfax, LA 71417) to James D & Jodi N Wells (100 Floyd West Rd., Elmer, LA 71424) - 1.14 acres in Sec 19, T3NR3W, \$15,000.00

Ballina Farms, Inc. (Box 12487, Alex., LA 71301) to Tariq S & Erum A Ahmed (6102 Coty Dr., Alex., LA 71303) - Lot 175, Tennyson Oaks Subd., Phase 7E, \$80,000.00. Only 5 lots unsold

Marvin E Reed (89 Kastanek Road, Deville, LA 71328) to Ronald C & Melanie A Owens (52 Stokes Lane, Forest Hill, LA 71430) - 3.388 acres in Sec 10, T5NR3E, \$40,000.00

(+1.25) New Home Sales:

Looking for one new home sale market provided two

V & V Builders, LC (1223 MacArthur Dr., Alex., LA 71303) to Joseph Nelson, Jr. & Marilyn S Nelson (121 St. Andrews Dr., Alex., LA 71303) - Part of Lot 2, St. Andrews Links Estates, Phase I, \$10.00 & OVC

Bernard's American Home Sales, Inc. (4400 Hwy. 28 East, Pineville, LA 71360) to Justin R & Holly M Borland (P O Box 2001, Tioga, LA 71477) - Lot 18, Buckeye Ridge Subd., Phase II (321 Buckeye Ridge Loop, Deville, LA 71328), \$199,900.00

(+1.25) Lender Sales as Percent of Total Sales:

Rates positive score if lender sales are below 5% of total sales

Wells Fargo Bank to Joshua R & Danielle Nolen (357 Gary K St., Pineville, LA 71360) - Lots 14-16, Sharon Park Subd. (357 Gary K St., Pineville, LA 71360), \$77,500.00 / \$5,071,433 = 1.53%

Interest Rates:

30 year rate was 3.47% this week is 3.59%, the 15 year rate was 2.84% this week it is 2.91%, the 5/1 ARM was 2.81% now 2.84%.

Indices

	Last	Last Week	YTD return %
DJIA	13860.58	13825.33	5.77%
NASDAQ	3142.13	3130.38	4.06%
S&P 500	1498.11	1494.82	5.04%
MSCI EAFE	1687.33	1664.41	5.20%
Russell 2000	902.09	900.19	6.21%

Consumer Money Rates

	Last	1-year ago
Prime Rate	3.25	3.25
Fed Funds	0.16	0.10
30-year mortgage	3.42	3.87

Currencies

	Last	1-year ago
Dollars per British Pound	1.587	1.575
Dollars per Euro	1.358	1.307
Japanese Yen per Dollar	91.330	76.290
Canadian Dollars per Dollar	0.997/td>	1.004
Mexican Peso per Dollar	12.709	13.025

Commodities

	Last	1-year ago
Crude Oil	97.49	98.48
Gold	1662.65	1730.98

Bond Rates

	Last	1-month ago
2-year treasury	0.27	0.26
10-year treasury	1.96	1.93
10-year municipal (TEY)	3.05	3.06

***Housing Market Uptrend Expected Through 2014
Realtor Newsletter and WSJ 1-23-2013 page A-3***

Summary: The housing market recovery should continue through the coming years, assuming there are no further limitations on the availability of mortgage credit or a "fiscal cliff," according to forecast presentations at a residential...

WSJ 2012 "existing homes sales rose to their highest level in five years" article explains we appear to have hit bottom last year.

Lawrence Yun, chief economist of the National Association of REALTORS, said the housing market clearly turned around in 2012. "Existing-home sales, new-home sales and housing starts are all recording notable gains this year in contrast with suppressed activity in the previous four years, and all of the major home price measures are showing sustained increases," he said.

Yun sees no threatening signs for inflation in 2013, but projects it to be in the range of 4 to 6 percent by 2015. "The huge federal budget deficit is likely to push up borrowing costs and raise inflation well above 2 percent," he said. Predicting Inflation rates two years out can be tricky.

Rising rents, qualitative easing (the printing of money), federal spending outpacing revenue, and a national debt equal to roughly 10 percent of Gross Domestic Product are all raising inflationary pressures.

Mortgage interest rates are forecast to gradually rise and to average 4.0 percent next year, and 4.6 percent in 2014 from the inflationary pressure. My bet is interest rates will approach 6% by end of 2014

With rising demand and an ongoing decline in housing inventory, Yun expects meaningfully higher home prices. The national median existing-home price should rise 6.0 percent to \$176,100 for all of 2012, and increase another 5.1 percent next year to \$185,200; comparable gains are seen in 2014.

Existing-home sales this year are forecast to rise 9.0 percent to 4.64 million, followed by an 8.7 percent increase to 5.05 million in 2013; a total of about 5.3 million are seen in 2014. Wsj says highest in recent years was 5.04 in 2007 and lowest at the time was lowest since 1998. The journal does not agree that there will be a big increase with head winds on mortgage underwriting, too little cash saved by consumers, millions of mortgage delinquent, and many in foreclosure. Hard to have large increase in sales when inventory is so low 21.6% lower than year earlier.

New-home sales are expected to increase to 368,000 this year from a record low 301,000 in 2011, and grow strongly to 575,000 in 2013. Housing starts are

forecast to rise to 776,000 in 2012 from 612,000 last year, and reach 1.13 million next year. Housing start numbers include multi-family

"The growth in new construction sounds very impressive, and it does mark a genuine recovery, but it must be kept in mind that the anticipated volume remains below long-term underlying demand," Yun said. "Unless building activity returns to normal levels in the next couple years, housing shortages could cause home prices to accelerate, and the movement of home prices will be closely tied to the level of housing starts."

"Home sales and construction activity depend on steady job growth, which we are seeing, but thus far we've only regained half of the jobs lost during the recession," Yun said.

Regardless, Yun said that four years from now there will be an even greater disparity in wealth distribution. "People who purchased homes at low prices in the past couple years, including many investors, can expect healthy growth in home equity over the next four years, while renters who were unable to get into the market will be in a weaker position because they are unable to accumulate wealth," he said. "Not only will renters miss out on the price gains, but they'll also face rents rising at faster rates."

Also speaking was Mark Vitner, managing director and senior economist at Wells Fargo, who said the fiscal cliff is the biggest situation that needs to be addressed. "Beyond concerns about the fiscal cliff, the economic improvement seems to be broadening," he said.

"Housing will strengthen in 2013 even if the economy weakens because there is a demand for more construction, and the demand for apartments is rising at a faster rate than the need for more single-family homes," Vitner said. "Unfortunately, apartment construction is focused on about 15 submarkets, so additions to supply will be uneven."

Even with declining market shares of foreclosures and short sales, Vitner said they will continue. "Distressed homes right now are like an after-Christmas sale most of the best stuff has been picked over, but make no mistake they'll be with us for a while."

Yun projects the market share of distressed sales will decline from about 25 percent in 2012 to 8 percent in 2014.

For more information, visit www.realtor.org.

<http://ris.mccid.com/article.php?rssItemId=http%3A%2F%2Frismedia.com%2F%3Fp%3D74621>

NOLES-FRYE REALTY, INC
A Latter & Blum Company
ACTIVITY REPORT
JANUARY 8, 2013 thru JANUARY 21, 2013
NEW LISTINGS

4216 A MICHIELES / \$1800 sq ft lease / ROD & PRISCILLA
4216 C MICHIELES / \$1500 sq ft lease / ROD & PRISCILLA
WONDERLANE 8+/- acres / \$300,000 / ROD & PRISCILLA
2041 NORTH MALL, .675 ac / \$299,000 / ROD & PRISCILLA
4814 LEE STREET / \$160,000 / ROD & PRISCILLA
2401 BROADWAY / \$80,000 / ROD & PRISCILLA
1709 BUSH AVE / \$80,000 / CARLA GUILLORY
4067 HUNTWICK / \$201,000 / CARLA GUILLORY
967 PALMER CHAPEL / \$105,000 / CARLA GUILLORY
5238 RUE MARIA / \$239,000 / JOHNNY HESNI
1506 TUMA DRIVE / \$99,900 / MICHAEL REED
5211 OLD BOYCE RD / \$59,500 / FRAN MICHIELS
145 WILDWOOD / \$169,500 / FRAN MICHIELS
503 HWY 1204 / \$113,500 / DONNA ROLLINS
0 HWY 171 @ STANTON STREET / TBD / PAUL MAXWELL
117 GRAND LAKES BLVD / \$249,900 / JAMIE LEMOINE
6202 WEST AARON / \$289,000 / TULENA FRANCIS
2116 CUSTERS DRIVE / \$129,000 / ROSE STEEPLETON
6429 TENNYSON OAKS / \$385,000 / ROSE STEEPLETON
905 WINDERMERE BLVD / \$449,000 / ROSE STEEPLETON
1410 PLANTERS CT / \$95,000 / CLAIRE JACKSON
188 WOODWIND / \$250,000 / MICHELLE LITTLEPAGE
109 SHADY CREST / \$182,500 / MICHELLE LITTLEPAGE
813 LAKESHORE DRIVE / \$170,000 / JOE BETTY & JIMMY
139 THORNTON COOK / \$329,000 / MIKE DORMAN
3787 SOUTH LOOP / \$215,000 / MARSHA MCGRAW
4044 HUNTWICK BLVD / \$235,000 / DALE DAENEN

UNDER CONTRACT

1011 SHERRY LANE / *Carl Hanchey-CB Leesville* / BRENDA MARTINEZ
105 IRIS CIRCLE / ARCHIE STEWART / *Janet Rand-Whittle-Buelow Miller*
1703 MAGNOLIA / SUSAN & BILL / SUSAN MATHEWS
5803 POOLE STREET / MARYANN YELM / MARYANN YELM (one time showing)
4409 WALDEN DRIVE / CLAIRE JACKSON / CLAIRE JACKSON
103 IVY LANE / FRAN MICHIELS / FRAN MICHIELS
301 CROSS RIDGE AVE / *Bill Leatherman-Keller Williams* / FRAN MICHIELS
1616 COLLEGE / FRAN MICHIELS / *Alicia Abels-CB*
6647 LOST RIDGE / JOHNNY HESNI / *Steven Seale-B Difulco*
1410 PLANTERS CT / CLAIRE JACKSON / CLAIRE JACKSON
2511 DONAHUE FERRY / *Roger Corley-Key Realty* / TULENA FRANCIS
1507 EVARIST / TULENA FRANCIS / BILL ELLINGTON
5041 LAURA LANE / JAMIE LEMOINE / JAMIE LEMOINE (One Time Showing)

101 WEST RIDGE / FRAN MICHIELS / NORMA SOILEAU
458 HOOPER RD / MICHELLE LITTLEPAGE/*Kayla Walker-BuelowMiller*
1938 GLENDALE / *Bobbye Nothnagel-ERA Sarver/PEEWEE MORROW*
2680 BAYOU PINES / *Jesse Lentz-ERA Sarver RE / AMBER MORROW*
7052 MAIN STREET / *S.F Delia-Leesville / AMBER MORROW*
131 EAGLE POINT / *Leila Pollard-Candice Skinner RE / AMBER MORROW*
118 EAGLE POINT / AMBER MORROW / PEE WEE MORROW
BARBARA DRIVE, LOT 58 / *Carl Hanchey-CB ELITE / AMBER MORROW*
431 BELTZ RD / *Vickie Karmales-ERA Sarver RE / AMBER MORROW*
718 TERRA AVE / *Muriel Wotton-Key / RAQUEL SOLIVEN*
106 IRIS RD / *Mary Stickell-Keller Williams / ROSE STEEPLETON*
0 EAST RIVER RD, 12.76 acs / DONNA ROLLINS / DONNA ROLLINS
0 EAST RIVER RD, 12.91 acs / DONNA ROLLINS/DONNA ROLLINS
363 WINDERMERE #306 / JOE BETTY & JIMMY / *Leona Swanson – Crye-Leike*
4027 HUNTWICK BLVD / *Kristie Ward-BMiller / ROD & PRISCILLA*
1004 SHERRY LANE / *Carl Hanchey-CB ELITE/ BRENDA MARTINEZ*
5253 RUE NOTRE DAME / JIMMY & JOE BETTY / *David Beckham-Keller Williams*

CLOSED

0 BALL LANE, 1.17 acre/ \$5500 / MARYANN YELM/ ARCHIE STEWART
0 BALL LANE, 1 acre/ \$5500 / MARYANN YELM/ ARCHIE STEWART
124 HEMBLING / \$172,500 /CLAIRE JACKSON / MICHAEL REED
4317 HWY 1 / \$19,500 / *Sonya Moncrief-Keller Williams / TULENA FRANCIS*
100 LEGACY POINTE / \$225,000 / *Prissy Reap-CB / ROSE STEEPLETON*
2918 NEAL / \$ 127,000 / CARLA GUILLORY / *Joanne Deville Smith- Keller Williams*
5273 HWY 501 / \$310,000 / PATTI DEVILLE / PATTI DEVILLE
TENNYSON OAKS, LOT 168 B / \$62,500 / ROD & PRISCILLA / Shawn Landreneau-
The Realty Co
0 CLEAR CREEK, 20acs / \$22,000 / WINSTON ROBERTS/WINSTON ROBERTS
107 SHADY CREST / \$183,500 / MICHELLE LITTLEPAGE / *Kelly Ducote-Premier*

PRICE CHANGES

7541 HWY 71 SOUTH/ \$235,000 **TO** \$199,000 / ROD & PRISCILLA
0 HWY 28 WEST / \$1,750,000 **TO** \$1,550,000 / JACK HODGES
403 RIDGEWOOD / \$183,900 **TO** \$179,900 / PHYLLIS BUSSEY
4403 WENDOVER / \$375,000 **TO** \$369,999 / PHYLLIS BUSSEY
3113 CAROL COURT / \$224,900 **TO** \$217,450 / SUSAN & BILL
2301 ALBERT STREET / \$126,900 **TO** \$119,900 / BILL & SUSAN
2010 PLANTATION DRIVE / \$99,500 **TO** \$89,000 / MARSHA MCGRAW
12852 MILL POND/ \$248,000 **TO** \$225,000 / MICHELLE LITTLEPAGE

NOLES-FRYE REALTY, INC

A Latter & Blum Company

ACTIVITY REPORT

JANUARY 22, 2013 thru FEBRUARY 4, 2013

NEW LISTINGS

4132 WATERFORD/ \$299,900 / ROSE STEEPLETON

510 WEST WAY / \$299,500 / ROSE STEEPLETON
4600 PARLIAMENT, UNIT 202 / \$77,900 / ROSE STEEPLETON
257 J.V COCO RD / \$134,500 / PHYLLIS BUSSEY
1403 VANCE AVE / \$15,000 / MICHAEL REED
3322 OLGA STREET / \$149,000 / MICHAEL REED
1816 BRYN MAWR / \$124,900 / MICHAEL REED
1412 6th STREET / \$10,000 / TULENA FRANCIS & MICHAEL REED
62 BERTIE STREET / \$20,000 / TULENA FRANCIS & MICHAEL REED
328 PARK PLACE / \$240,000 / JOE BETTY & JIMMY
216 LINKS DRIVE, LOT 76 / \$61,000 / JOE BETTY & JIMMY
245 LINKS DRIVE, LOT 47 / \$60,000 / JOE BETTY & JIMMY
262 LINKS DRIE, LOT 82 / \$66,000 / JOE BETTY & JIMMY
330 GRIFFITH / \$594,000 / JIMMY & JOE BETTY
3510 PARLIAMENT / \$1600 mo / JIMMY & JOE BETTY
1766 JACKSON / \$1200 mo / JIMMY & JOE BETTY
PARDUE RD & CENLA DRIVE / \$100,000 / JOHNNY HENSI
315 BOB FRAZIER / \$50,000 / JOHNNY HESNI
386 HWY 167 / \$127,500 / ROD & PRISCILLA
3818 SPENCER STREET / \$13,500 / MARSHA MCGRAW
19 BAYOU OAK / \$199,500 / FRAN MICHIELS
1012 ROBIN RUN / \$385,000 / CARLA GUILLORY
119 TALL TIMBERS / \$155,000 / DALE DAENEN
3774 SOUTHLOOP / \$268,900 / BILL & SUSAN
5502 MILDRED AVE / \$199,900 / BILL & SUSAN
3111 ELLIOTT / \$149,950 / MARTHA BRADFORD
624 HOOPER RD / \$163,000 / JANICE BERNARD & SUSAN MCKENZIE
7413 HWY 28 WEST / \$1000mo / PAUL MAXWELL

UNDER CONTRACT

1902 POLK STREET / MARTHA BRADFORD / *Elaine Setliff-La Lagniappe*
3871 HWY 394 / AMBER MORROW / *Tonya Farris-CB Elite*
2210 MUSTANG STREET / *Vickie Karamales-ERA Sarver* / BRENDA MARTINEZ
2405 BROADWAY / ROD & PRISCILLA / TULENA FRANCIS
257 J V COCO / PHYLLIS BUSSEY / TULENA FRANCIS
6317 AUDUBON OAKS / ROSE STEEPLETON / *Janet Whittle-B Miller*
3100 MARYE / JOE BETTY & JIMMY / JOE BETTY & JIMMY
1756 ELLIOTT / *Steven Snow- Landmark* / JIMMY & JOE BETTY
1620 FULTON/Fran MICHIELS/*Trudy Ong-C21*
RICHFIELD,LOT 31 / SUSAN & BILL / SUSAN MATHEWS
PARDUE RD &CENLA DR / JOHNNY HESNI /*Randy Browning-The Realty Co*
1507 EVARIST / TULENA FRANCIS / MARSHA MCGRAW
1021 10th STREET / DONNA ROLLINS / DONNA ROLLINS
0 SHERWOOD FOREST / PAUL MAXWELL & MIKE DORMAN / MIKE DORMAN
7451 HWY 71 SOUTH / ROD&PRISCILLA / ROD & PRISCILLA

CLOSED

2337 MYRTLE/ \$117,500 / *Doug Rogers-C21M* / MICHAEL REED
3202 MILITARY HWY UNIT F / \$122,000 / ROSE STEEPLETON / ROSE
STEEPLETON
4068 HUNTWICK / \$217,900 / ROSE STEEPLETON/ *Jennifer Vercher-Image One*
TENNYSON OAKS,LOT 175 /\$80,000/ ROD&PRISCILLA / ROSE STEEPLETON

1517 6th STREET / \$9,343 / JOHNNY HESNI / *Randy Browning-Realty Co*
75 RAGAN / \$140,000 / SUSAN & BILL / ARCHIE STEWART
1703 MAGNOLIA / \$112,000 / SUSAN & BILL / SUSAN MATHEWS
1011 SHERRY LANE / \$191,000 / *Carl Hanchey-CB Elite*/ BRENDA MARTINEZ
1004 SHERRY LANE / \$179,900 / *Carl Hanchey-CB Elite* / BRENDA MARTINEZ
1833 WOODLAWN / \$128,000 / AMBER MORROW/AMBER MORROW
5255 RUE MARIA / \$225,000 / *Kelly Ducote-Premier* / MARTHA BRADFORD
717 HIAWATHA TRAIL / \$175,000 / MARTHA BRADFORD / *Karen Faulk-Southern Realty*
4703 WARWICK / \$320,000/MARTHA BRADFORD / *Sharon Grice-Crye Leike Ranson*
63 RAGAN / *Roger Corley-Key* / DONNA ROLLINS
2419 JACKSON STREET/ CARLA GUILLORY/ *Margaret Hickman-Keller Williams*
2511 DONAHUE FERRY / \$193,000 / *Roger Corley-Key* / TULENA FRANCIS
1111 BOONE/ \$1,250,000 / JIMMY REDFEARIN & JACK HODGES/ GREGG THOMPSON

PRICE CHANGES

400 HICKORY HILL RD / \$342,900 **TO** \$325,900 / ROSE STEEPLETON
6305 MORGAN OAKS / \$504,900 **TO** \$499,900 / ROSE STEEPLETON
3451 OLD MARKSVILLE HWY / \$274,000 **TO** \$264,900 / ROSE STEEPLETON
2726 HILL STREET / \$259,900 **TO** \$239,900 / ROSE STEEPLETON
1574 HWY 115/\$110,000 **TO** \$99,900 / SUSAN & BILL
1574 HWY 115 / \$99,900 **TO** \$75,000 / SUSAN & BILL
6303 MANOR DRIVE/ \$139,900 **TO** \$132,500 / BILL & SUSAN
1777 JACKSON STREET / \$375,000 **TO** \$350,000 / JAMIE LEMOINE
902 SOUTH 10th STREET / \$190,000**TO** \$169,000 / MARSHA MCGRAW
5610 EAST CIRCLE DRIVE / \$139,900 **TO** \$136,000 / MARSHA MCGRAW
2536 HWY 486 / \$189,900 **TO** \$180,000 / MARSHA MCGRAW
6334 MANOR DRIVE / \$129,900 **TO** \$124,750 / MARSHA MCGRAW
2148 WETTERMARK / \$63,000 **TO** \$53,750 / JOHNNY HESNI
2420 COULEE CROSSING / \$249,500 **TO** \$243,000 / FRAN MICHIELS